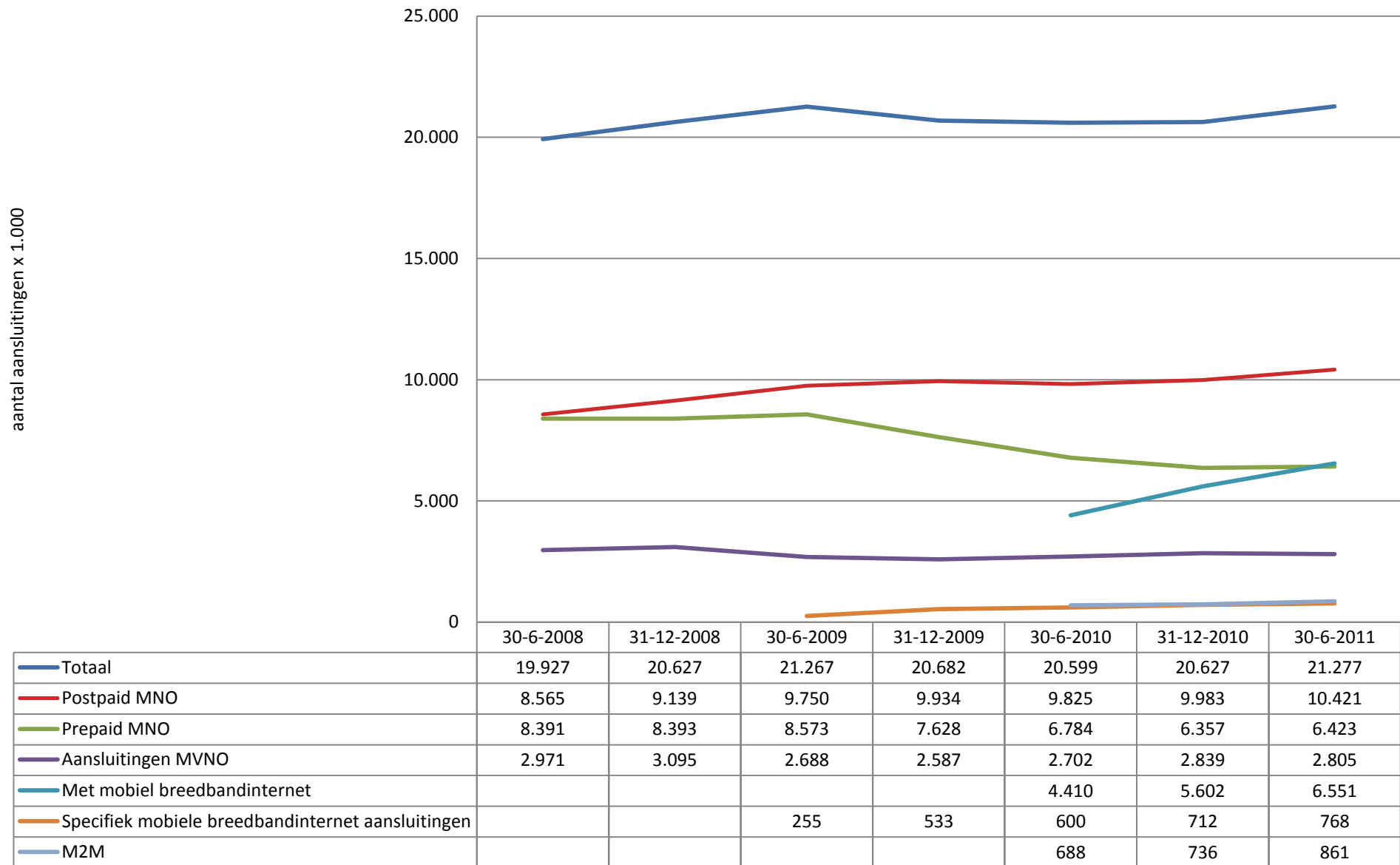


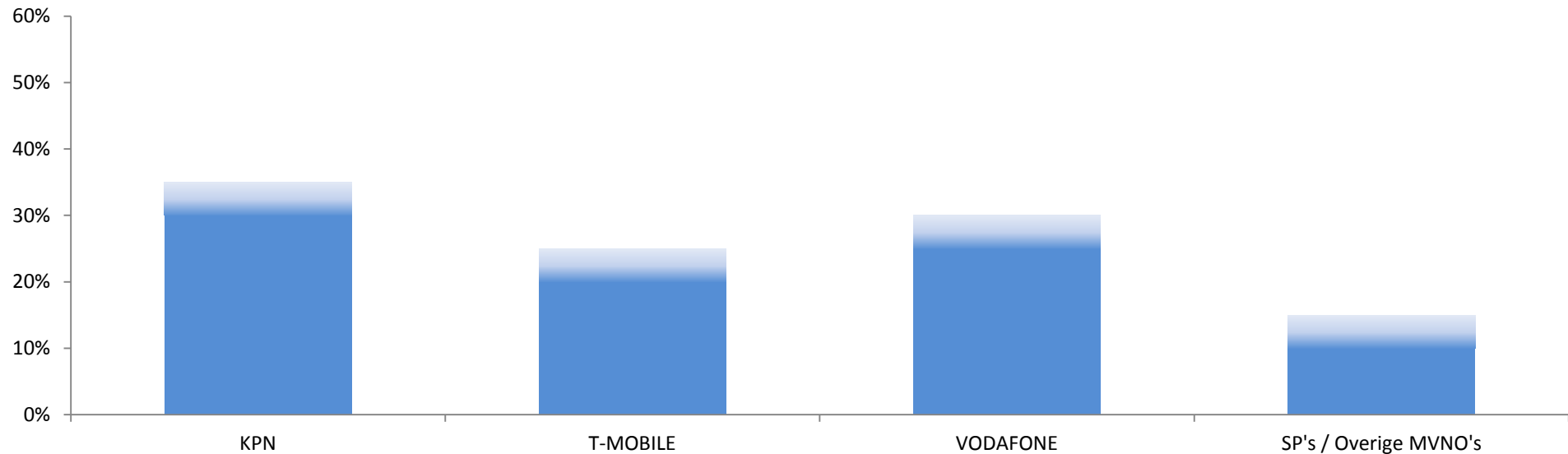


Mobiel: Aantal retailsaansluitingen





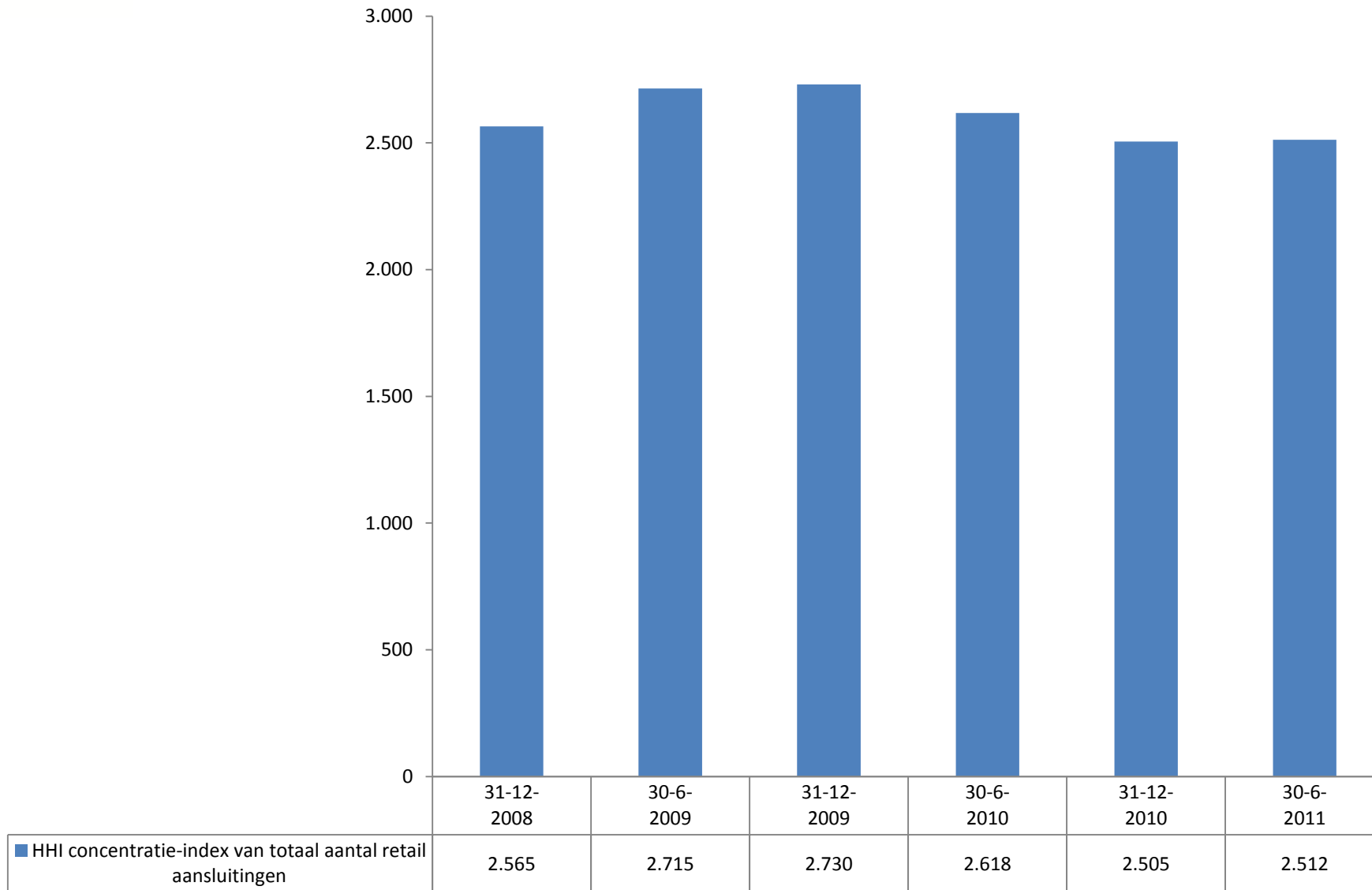
Mobiel: Marktaandelen retail aansluitingen (2011Q2)



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011
KPN	[35-40%]	[35-40%]	[40-45%]	[35-40%]	[35-40%]	[30-35%]
TELE2	[0-5%]	-	-	-	-	-
T-MOBILE	[25-30%]	[25-30%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
VODAFONE	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[25-30%]	[25-30%]
SP's / Overige MVNO's	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]

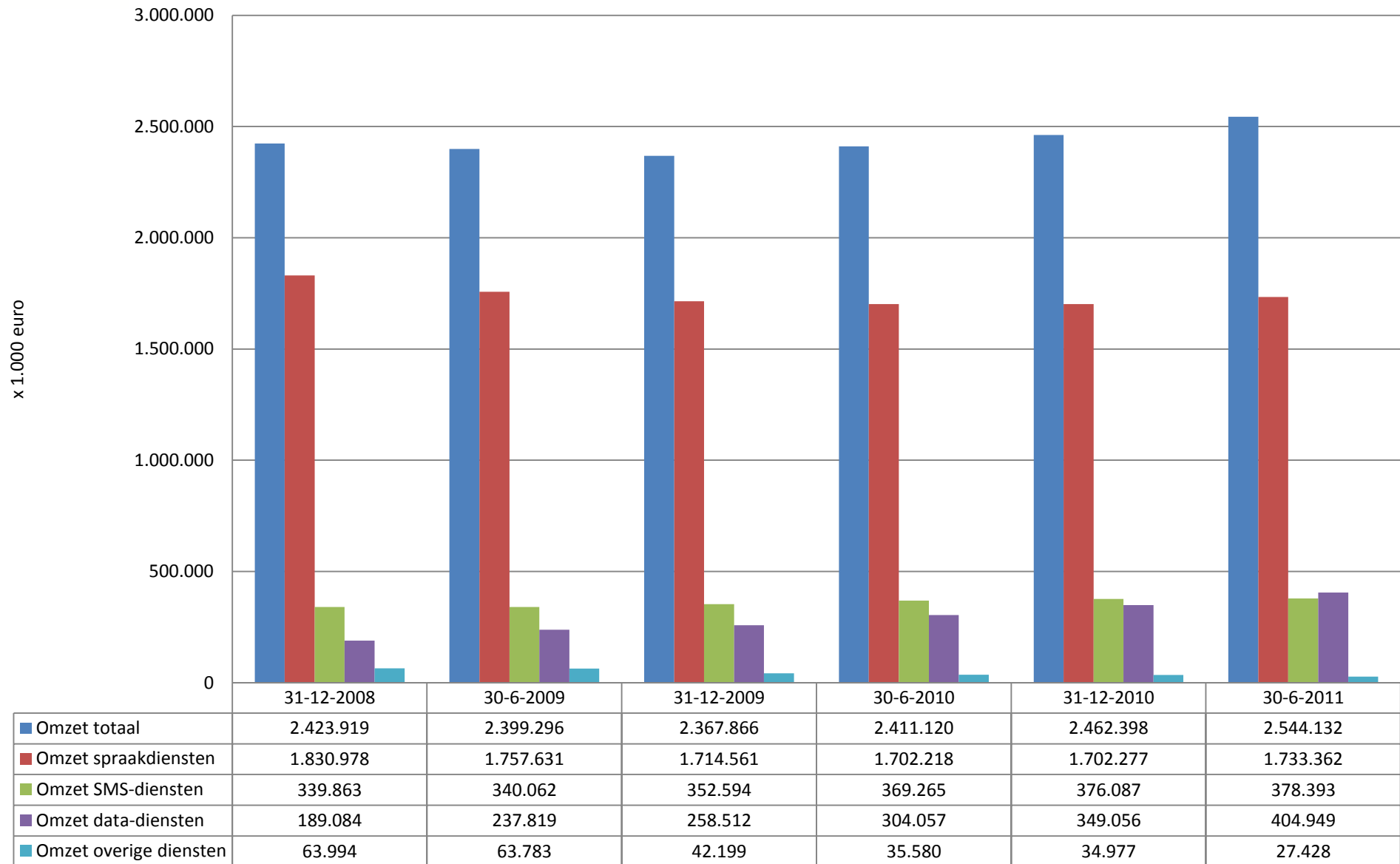


Mobiel: Herfindahl-Hirschman Index retail aansluitingen



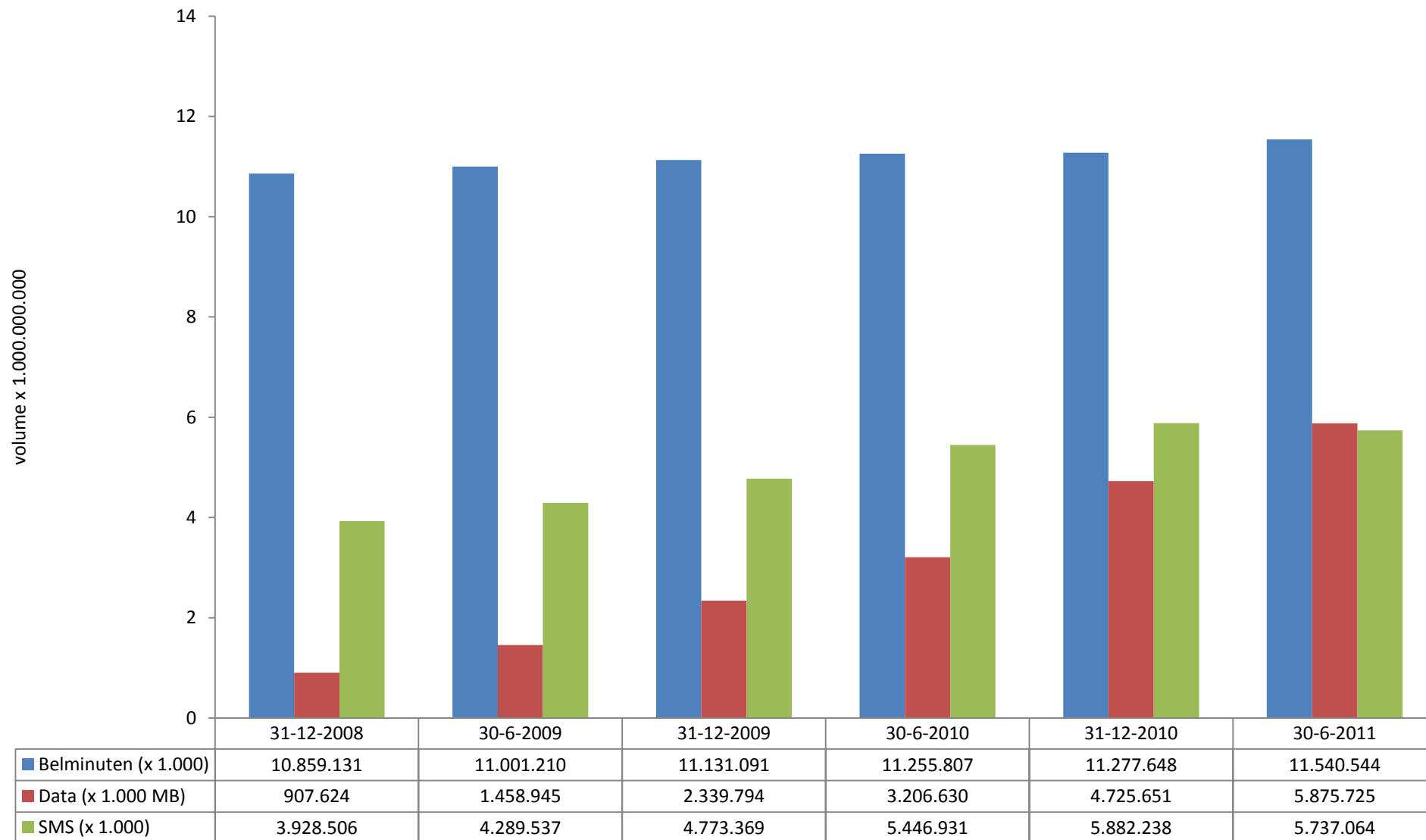


Mobiel: Omzet retail per half jaar





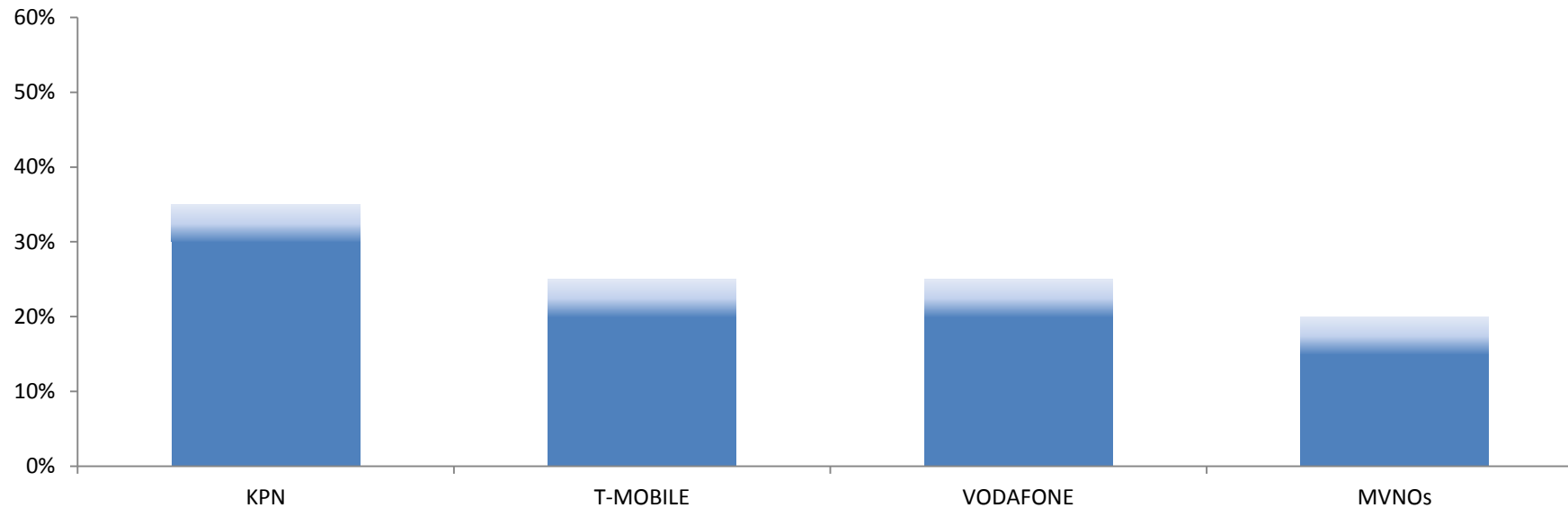
Mobiel: Volume retail belminuten, data en sms per half jaar (MNO's en MVNO's)



Op basis van gegevens van KPN, T-MOBILE en VODAFONE. Op basis van vragen 1_A_3_2-3-4, 1_B_5_4-5-6 en 1_C_9_1-2-3 van de SMM.



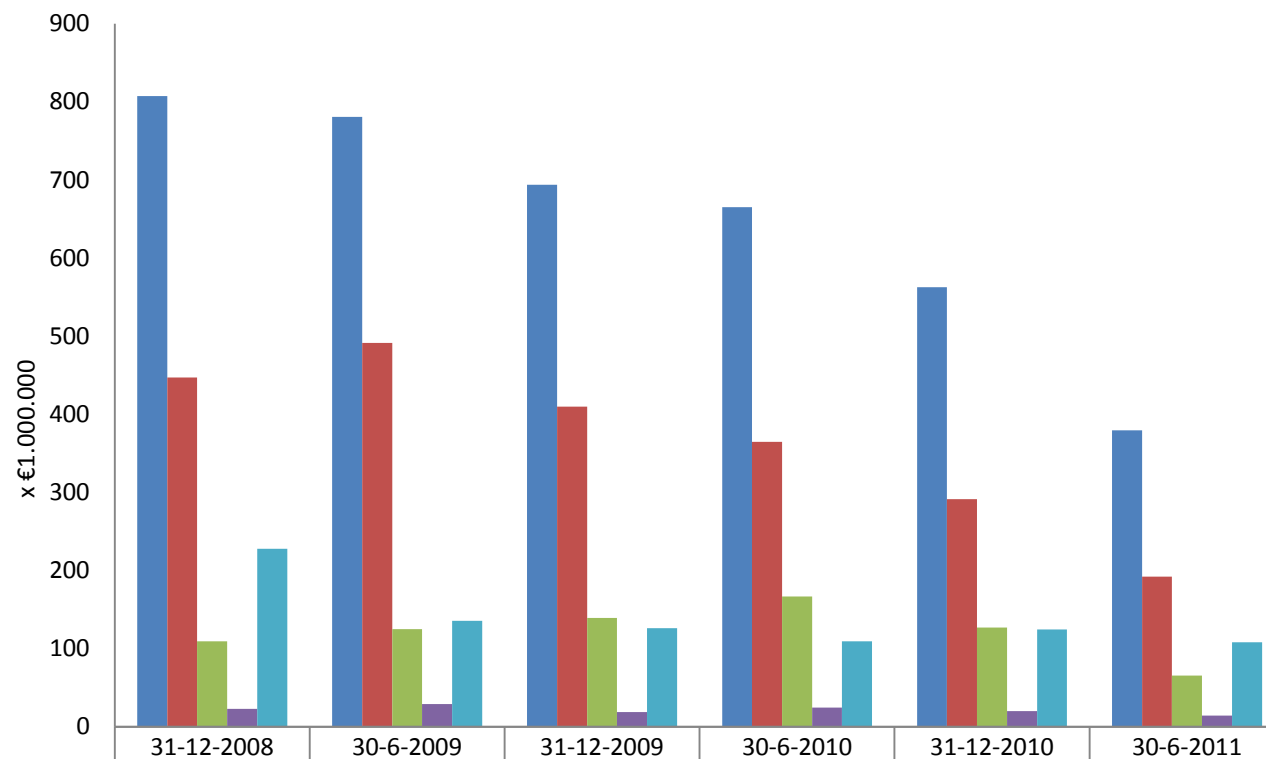
Mobiel: Marktaandelen op basis van totaal volume retail belminuten (2011Q2)



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011
KPN	[35-40%]	[35-40%]	[35-40%]	[35-40%]	[35-40%]	[30-35%]
TELE2	[0-5%]	-	-	-	-	-
T-MOBILE	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
VODAFONE	[20-25%]	[25-30%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
(Overige) MVNOs	[15-20%]	[10-15%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]



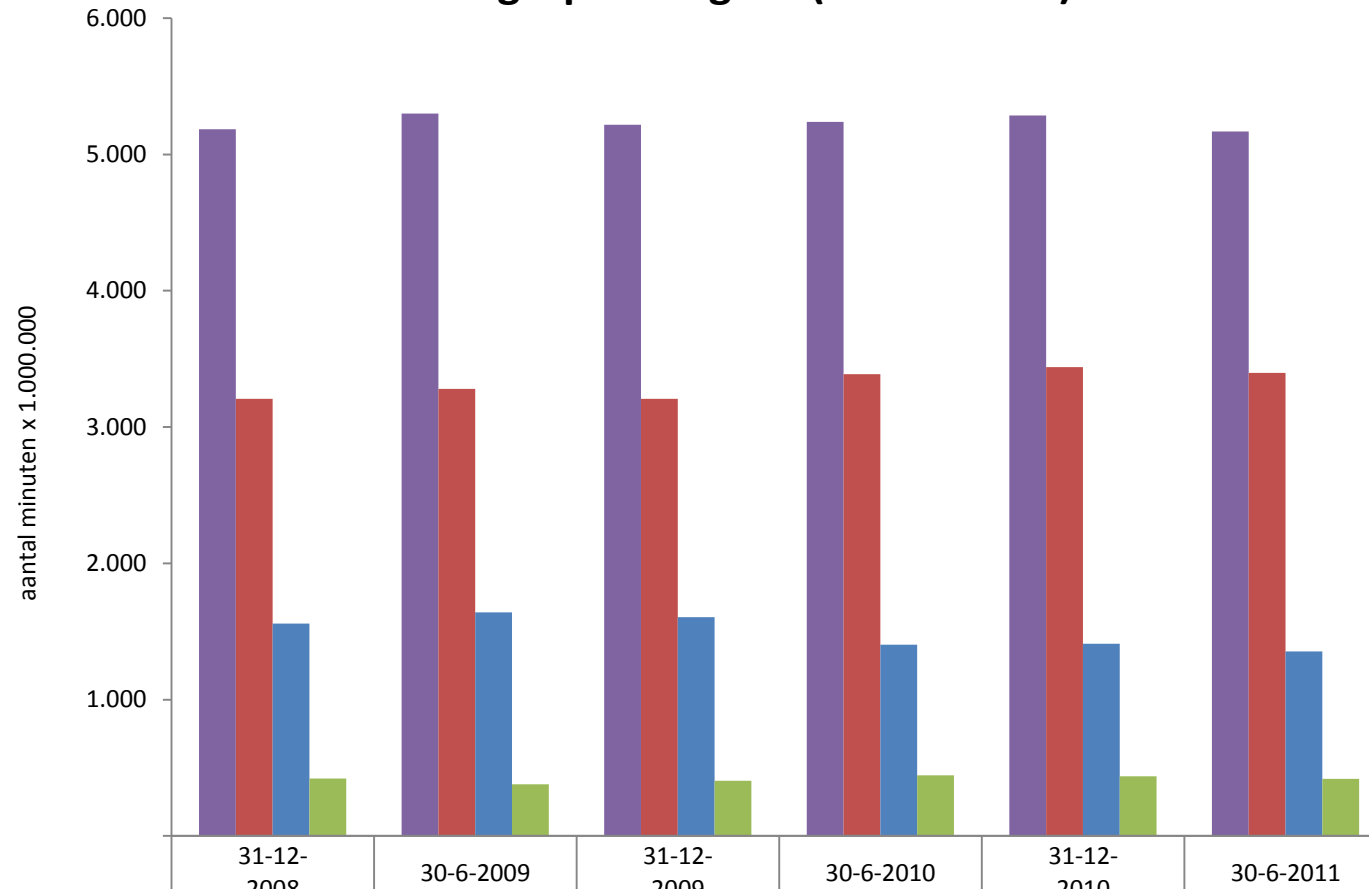
Mobiel: Omzet wholesale gespreksafgifte



■ Totaal omzet wholesale gespreksafgifte	807	781	694	665	563	379
■ Omzet gespreksafgifte spraakdiensten nationaal	447	491	410	365	291	192
■ Omzet gespreksafgifte niet-spraakdiensten nationaal	109	125	139	167	127	65
■ Omzet gespreksafgifte vanuit het buitenland	23	29	18	25	20	14
■ Omzet van diensten geleverd aan service providers en MVNO's	228	136	126	109	125	108



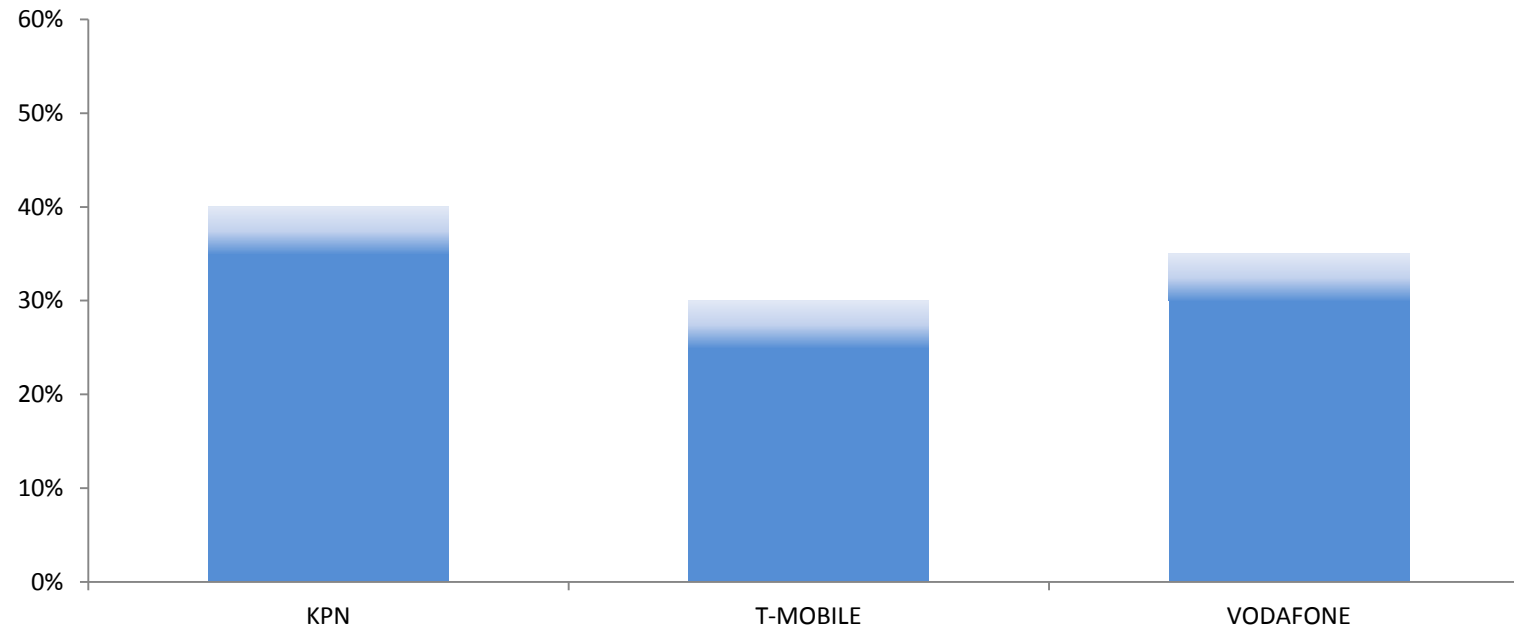
Mobiel: Volume wholesale gespreksafgifte (excl. on-net)



■ Totaal volume wholesale gespreksafgifte	5.185	5.299	5.218	5.238	5.286	5.169
■ Volume vanaf mobiele netwerken nationaal	3.207	3.280	3.208	3.389	3.439	3.397
■ Volume vanaf vaste netwerken nationaal	1.557	1.640	1.605	1.404	1.410	1.354
■ Volume vanuit het buitenland	421	379	405	446	437	418



Mobiel: Marktaandelen op basis van totaal volume wholesale gespreksafgifte (2011Q2)



	31-12-2008	30-6-2009	31-12-2009	30-6-2010	31-12-2010	30-6-2011
KPN	[35-40%]	[35-40%]	[35-40%]	[40-45%]	[40-45%]	[35-40%]
TELE2	[0-5%]	-	-	-	-	-
T-MOBILE	[25-30%]	[25-30%]	[30-35%]	[25-30%]	[25-30%]	[25-30%]
VODAFONE	[30-35%]	[30-35%]	[25-30%]	[30-35%]	[30-35%]	[30-35%]